

# Who are you?

Leveraging your personality traits for a successful career.




Mike Goatley, Extension Turfgrass Specialist






The four basic personality types

Do you see yourself in one of these images?



## The "Scientist"






**You are:**

- Logical
- Analytical
- Cool, calm and collected
- Inventive
- Perfectionist
- Abstract
- Intelligent
- Theoretical
- Curious


**You enjoy:**

- Knowledge
- Understanding
- Answers
- Insight
- Challenge
- Education
- Scientific inquiry



## The "Scientist"






**At work:**

- Work is fun
- Enjoy constant challenges
- Enjoy exploring ideas
- Perfect an idea and then move on to a new idea, leaving others to manage the details


**Personal relationships:**

- Head rules the heart
- Difficult to express feelings
- Believe that once feelings are stated, no need to repeat them again
- Want to establish a relationship, leave it to maintain itself, and turn energies back to work


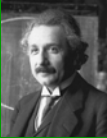







## Examples of the "Scientist"



- Madame Curie
- Albert Einstein
- Bill Gates
- Thomas Edison
- Dr. Jim McAfee



## The "Peacemaker"



**You are:**

- Enthusiastic
- Personable
- Warm
- Compassionate
- Spiritual
- Sincere
- Idealistic
- Authentic
- Cooperative
- Intuitive
- Emotional
- Good social skills

**You enjoy:**

- Harmony
- Meaning
- Significance in Life
- Peace
- Love
- Imagination
- Poetry
- Romance





## The "Peacemaker"



- At work:
  - Good at motivating others
  - Interact well with others
  - You are loyal and expect loyalty from others
  - You want to influence others so that they can lead more significant lives
  - Don't like "phonies"
- Personal relationships:
  - Seek harmonious relationships
  - A true romantic
  - Believe love lasts forever
  - Cherish small gestures
  - Enjoy symbols of romance




## Who are some famous "Peacemakers"?



- Mother Theresa
- Bono
- Rev. Billy Graham
- Dalai Lama, Desmond Tutu
- John Lennon







## The "Organizer"



- You are:
  - Loyal
  - Dependable
  - Responsible
  - Thorough
  - Punctual
  - Sensible
  - Faithful
  - Stable
  - Organized
- You enjoy:
  - Being useful
  - Belonging
  - Home
  - Family
  - Tradition
  - Values
  - Structure
  - Details



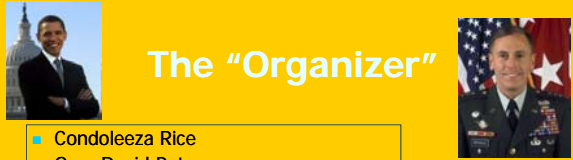
## The "Organizer"





- At work:
  - Provide stability
  - Maintain organization
  - Handle details well
  - Backbone of the operation
  - Work comes before play
- Personal relationships:
  - Tend to have traditional conservative views
  - Desire someone to work alongside you
  - Want to build a predictable, stable future
  - Demonstrate feelings through practical measures



## The "Organizer"



- Condoleezza Rice
- Gen. David Petraeus
- Barack Obama
- Any successful coach you can name
- Kim Heck and the STMA staff






## The "Risk Taker"



- You are:
  - Adventurous
  - Impulsive
  - Spontaneous
  - Witty
  - Charming
  - Optimistic
  - Bold
  - Competitive
  - Action-oriented
- You enjoy:
  - Fun
  - Stimulation
  - Excitement
  - Variety
  - Competition
  - Risks
  - Energy
  - Living for today

## The "Risk Taker"

**At work:**

- Bored and restless with routine and structure
- Want work that allows independence and freedom
- Like action-oriented careers
- Performers

**Personal relationships:**

- Like to energize relationships
- Like new activities
- Easily bored
- Explore new and interesting things
- Tend to give extravagant gifts to gain a response




## The "Risk-Taker"











- DE Jr.
- Paris Hilton
- Britney Spears
- Terrell Owens
- Dennis Rodman
- Robin Williams
- Ozzy Osbourne

## Who are you?

- Now– rate these categories from top to bottom for yourself according to “who you think you are”?
- You should have a strong “primary” and a close “secondary”
- No “ties” allowed... you have to choose

## Who are you?

- Who (in the other groups and in your daily life) do you find to be:
  - Desirable to work with.
  - Easy to get along with.
  - Annoying.