

SPORTS TURF MANAGERS ASSOCIATION

Lawrence, Kansas

Schedule I

STATEMENTS OF ACTIVITY

For the years ended December 31, 2009 and 2008

	<u>2009</u>	<u>2008</u>
Support and Revenue		
Administrative		
Dues	\$ 284,616	\$ 291,513
Chapter fees	16,150	15,400
Book and magazine royalties	87,981	82,906
Miscellaneous income	408	3,484
Management fees	15,000	15,000
Investment income	95,843	23,576
	<u>499,998</u>	<u>431,879</u>
Membership services		
Membership directory	12,000	12,000
Newsletter advertising		6,000
Regional conference	36,451	5,900
Sponsorships	37,000	40,000
Merchandise	4,929	1,358
	<u>90,380</u>	<u>65,258</u>
Annual meeting	653,961	694,047
Certification program	15,350	8,575
Total support and revenue	<u>1,259,689</u>	<u>1,199,759</u>
Expenses		
Headquarters	356,306	315,487
Administrative	50,349	50,827
Membership services	60,887	76,262
Annual meeting	472,924	443,891
Certification program	2,233	11,134
Governance	49,721	55,309
Marketing	18,305	20,795
Website	11,486	25,614
Chapter development	13,499	19,000
Total expenses	<u>1,035,710</u>	<u>1,018,319</u>
Excess (deficit) of revenue over expenses	<u>\$ 223,979</u>	<u>\$ 181,440</u>

The accompanying notes to financial statements
are an integral part of this statement